

Farm Balance Sheet

AAE 320

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Goal

- Overview accounting balance sheet as it pertains to agricultural operations
- How to read a balance sheet
- Methods used to prepare a balance sheet
 - Depreciation methods

Balance Sheet

- Systematic listing of everything owned and owed by a business/individual
- Gives statement of owner equity at a point in time
- Typically for end of accounting period, such as end of year for taxes
- Interim balance sheets often used/needed for loan applications

Balance Sheet

- Balance sheet: Everything must balance
- Asset: anything owned
- Liability: debt or financial obligation owed
- The Basic Accounting Identity must hold

Assets = Liabilities + Owner Equity

Adjust Owner Equity to make it balance

- Equity is what's left, the residual

Uses of Balance Sheet

- Measures financial position of firm, focusing on long and short run measures
- Solvency: measures relative relationships among assets, liabilities and equity to assess “health” of firm (financial ratios)
- Liquidity: measures ability to meet current financial obligations as they come due without disrupting normal business—ability to generate cash in short-term

Balance Sheet Format

Assets		Liabilities	
Current Assets	\$100	Current Liabilities	\$50
Non-Current Assets	\$150	Non-Current Liabilities	\$100
		Owner Equity	\$100
Total Assets	\$250	Total Liability and Equity	\$250

Assets

- Anything the firm owns that has value because can sell it and/or use it to produce sellable goods
- Liquid assets: easy to sell, ready market for them (grain, feeder livestock)
- Illiquid assets: hard to sell quickly at full value (machinery, land, breeding livestock)

Assets on Balance Sheet

- Current Assets
 - Cash, bank accounts, marketable funds, accounts receivable (money owed to you), inventories of liquid assets: grain, feed, supplies, feeder livestock
- Non-Current Assets
 - Everything else: machinery, equipment, breeding livestock, buildings, land

Liabilities on Balance Sheet

- Obligations or debts owed; any outside claims against one or more of your assets
- Current Liabilities
 - Financial obligations due within 1 year
 - Accounts at suppliers, farm store, etc.
 - Interest & principle on operating and long-term loans
 - Accrued expenses: property and income taxes
- Non-Current Liabilities
 - Everything else not due in the next year
 - Remaining balance on long-term debts after deducting the current year's payments

BALANCE SHEET

Name: Jack and Julie London

Date: February 1, 2000

Business
 Consolidated
 Personal

Cost-Basis
 Market Based

	A Beginning Balance	B Ending Balance	C Net Change (B - A)
CURRENT ASSETS			
1. Cash & Checking	6,388	2,000	(4,388)
2. Marketable Securities	2,200	2,376	176
3. Accounts Receivable	0	0	0
4. Prepaid Expenses	0	0	0
5. Cash Investment, Growing Crops	21,085	21,085	0
Inventories:			
6. Marketable Livestock	128,564	122,893	(5,671)
7. Stored Crops and Feed	2,870	2,280	(590)
8. Purchased Feed	162	230	68
9. Supplies	508	443	(65)
10. Other Current Assets	0	0	0
11. TOTAL CURRENT FARM ASSETS (Sum 1 to 10)	161,777	151,307	(10,470)
Non-Farm Current Assets:			
12. Savings	22,427	24,565	2,138
13. Other Non-Farm Assets	0	0	0
14. TOTAL CURRENT ASSETS (11 + 12 + 13)	184,204	175,872	(8,332)
NON-CURRENT ASSETS			
15. Breeding Livestock	53,985	51,575	(2,410)
16. Machinery, Equipment	145,950	119,700	(26,250)
17. Vehicles	31,000	27,700	(3,300)
18. Investment in Capital Leases	0	81,307	81,307
19. Contracts & Notes Receivable	0	0	0
20. Investment in Cooperatives	18,630	18,682	52
21. Real Estate, Land	535,840	535,840	0
22. Buildings & Improvements	112,000	111,000	(1,000)
23. Other Non-Current Assets	0	0	0
24. TOTAL NON-CURRENT FARM ASSETS (Sum 15 to 23)	897,405	945,804	48,399
Non-Farm Non-Current Assets:			
25. Cash Value, Life Insurance	3,740	4,003	263
26. Investment in Other Entities	0	0	0
27. Other Non-Farm Assets	30,000	30,000	0
28. TOTAL NON-CURRENT ASSETS (Sum 24 to 27)	931,145	979,807	48,662
29. TOTAL ASSETS (14 + 28)	1,115,349	1,155,679	40,330

	D Beginning Balance	E Ending Balance	F Net Change (E - D)
CURRENT LIABILITIES			
30. Accounts Payable	2,058	231	(1,827)
31. Line of Credit and Operating Notes	90,240	46,152	(44,088)
32. Current Portion of Term Debt	26,283	42,246	15,963
33. Accrued Interest	8,422	12,013	3,591
Taxes Payable:			
34. Ad Valorem	1,675	1,675	0
35. Employee Payroll Withholding	0	0	0
36. Income Taxes	10,000	15,000	5,000
37. Deferred Taxes	23,753	20,566	(3,187)
38. Other Accrued Expenses	0	0	0
39. Other Current Liabilities	0	0	0
40. TOTAL CURRENT FARM LIABILITIES (Sum 30 to 39)	162,431	137,883	(24,548)
Non-Farm Current Liabilities:			
41. Non-Farm Accrued Interest	15	12	(3)
42. Current Portion of Non-Farm Notes and Liabilities	864	940	76
43. TOTAL CURRENT LIABILITIES (40 + 41 + 42)	163,310	138,835	(24,475)
NON-CURRENT LIABILITIES			
44. Non-Current Portion of Term Debt	172,210	197,713	25,503
45. Deferred Taxes	38,911	44,021	5,110
46. Other Non-Current Liabilities	0	0	0
47. TOTAL NON-CURRENT FARM LIABILITIES (44 + 45 + 46)	211,121	241,734	30,613
Non-Farm Debt:			
48. Non-Farm Notes	3,340	2,400	(940)
49. Other Non-Farm Liabilities	0	0	0
50. TOTAL NON-CURRENT LIABILITIES (47 + 48 + 49)	214,461	244,134	29,673
51. TOTAL LIABILITIES (43 + 50)	377,771	382,969	5,198
OWNER EQUITY			
52. Contributed Capital	75,250	75,250	0
53. Retained Earnings	709,984	748,142	38,158
54. Total Valuation Equity (47,656)	(47,656)	(50,682)	(3,026)
55. TOTAL EQUITY (29 - 51)	737,578	772,710	35,132
56. TOTAL LIABILITIES & EQUITY (51 + 55)	1,115,349	1,155,679	40,330

Oklahoma State University Example Farm Balance Sheet

<http://factsheets.okstate.edu/documents/agec-752-developing-a-balance-sheet/>

Alternative Balance Sheet Formats

- Traditional farm balance sheets used other categories, but use decreasing
- Split non-current into intermediate and fixed or long-term
- Intermediate Asset: less liquid with life 1 to 10 years (machinery, equipment, perennial crops, breeding livestock)
- Fixed Asset: > 10 year life: land, buildings
- Intermediate Liability: 1 – 10 year loans
- Long-term Liability: > 10 year loans

Owner Equity = Net Worth

- Value left after assets are used to cover all liabilities, what you “own” in the farm
- Your current investment in the farm
- Equity changes for many reasons
 - Profits/losses from production activities
 - Sell assets for different values than on sheet
 - Add/withdraw capital from the farm
 - Asset value changes if use market prices for asset valuation, e.g., land value increases

Owner Equity = Net Worth

- Business transactions only change the mix of assets/liabilities, not owner equity
- Buying a \$10,000 piece of machinery does not change your equity
 - If cash purchase, current assets drop \$10,000 and non-current assets increase \$10,000
 - If borrow \$10,000, liability increases \$10,000 and non-current assets increase \$10,000
- Equity only changes due to business profit/loss, if you put money in/pull it out, and/or (in some cases) if asset values change

Think Break #12

Assets		Liabilities	
Current Assets	\$400,000	Current Liabilities	\$150,000
Non-Current Assets	?	Non-Current Liabilities	\$350,000
		Owner Equity	?
Total Assets	\$1,000,000	Total Liability & Equity	\$1,000,000

- Fill in the empty entries in the balance sheet
- How would the balance sheet change if you bought \$100,000 of land by taking \$40,000 from your savings and borrowing \$60,000 from a bank

Asset Valuation Problem

- How do you value assets when developing a balance sheet, Cost or Market Basis
- Basic accounting says use cost basis, but not always right in agriculture
- Cost Basis: value = purchase cost minus depreciation, or = farm production cost
- Market Basis: value = current market value minus selling costs

Market Basis

- Assets valued at current market value minus selling costs
- Asset value (and so your equity) responds to inflation and price changes, so often gives higher values (and so higher equity)
- Asset price changes can hide management problems because equity increasing
- Main Advantage: more accurate measure of current financial health and collateral available for loans, so often used by lenders
- Lenders' needs influence farm balance sheets

Cost Basis

- Asset value = purchase cost minus depreciation, or cost to produce the asset
- More conservative, following accepted accounting practices in other businesses
- Equity changes only from retained earnings, not from asset price changes
- Can misrepresent true value of business

Farm Financial Standard Committee

Recommends using both methods

- 1) Market basis balance sheet with cost basis asset values in attached schedules or in footnotes
- 2) Double Column balance sheet for assets, with market basis and cost basis

Measure true value market of your business and identify possible management problems

Net Worth Statement Example

Name Cyclone Farm

Date December 31, 2017

Farm Assets	Cost Value	Market Value	Farm Liabilities	Market Value
Current Assets (cost and market values are the same)			Current Liabilities	
Checking, savings accts.	\$16,665	\$16,665	Accounts payable	\$1,859
Hedging accounts	47,909	47,909	Farm taxes due	4,750
Crops held for sale/feed	489,105	489,105	Current notes and credit lines	340,200
Investment in annual crops	8,680	8,680	Accrued interest - current	3,049
Commercial feed on hand	10,940	10,940	- fixed	19,435
Prepaid expenses			Principal due on notes and contracts	
Market livestock	329,403	329,403	Due in 12 months - fixed	28,670
Supplies on hand	2,000	2,000		
Accounts receivable			Other current liabilities	
Other current assets			Other current liabilities	
a. Total Current Assets	\$904,702	\$904,702	d. Total Current Liabilities	\$397,963
Fixed Assets (cost and market values may differ)			Fixed Liabilities	
Unpaid co-op. distributions	\$28,861	\$28,861	Notes and contracts, principal due beyond 12 months	
Invest. in perennial crops	157,500	157,500	- Machinery	\$168,673
Breeding livestock	222,600	222,600	- Land	269,100
Machinery & equipment	255,240	275,000	- Other fixed assets	
Buildings/improvements	138,510	171,000		
Farmland	800,000	1,050,000	Other fixed liabilities	
Farm securities, certificates	13,000	13,000	Other fixed liabilities	
Other fixed assets				
b. Total Fixed Assets	\$1,615,711	\$1,917,961	e. Total Fixed Liabilities	\$437,773
c. Total Farm Assets (a + b)	\$2,520,413	\$2,822,663	f. Total Farm Liabilities (d + e)	\$835,736
g. Farm Net Worth (c - f)	\$1,684,677	\$1,986,927		
h. Farm Net Worth Last Year	\$1,665,962	\$1,820,062	Working Capital (a - d)	\$506,739
i. Change in Farm Net Worth (g - h)	\$18,715	\$166,865	Current Asset-to-Debt Ratio (a / d)	2.27
Percent Change in Net Worth (i / h)	1%	9%	Total Debt-to-Asset Ratio (f / c)	30%
Personal Assets (optional)			Personal Liabilities (optional)	
Bank accounts, cash, savings			Credit card, charge accts., etc.	\$4,562
Automobiles, boats, etc.		\$40,000	Automobile loans	15,000
Household goods, clothing		25,000	Accounts payable, taxes due	
Stocks, bonds, etc.		8,500	Other loans	
Real estate			Real estate, other long-term loans	
Other personal assets			Other personal liabilities	
j. Total Personal Assets		\$73,500	k. Total Personal Liabilities	\$19,562
l. Total Personal Net Worth (j - k)		\$53,938	Personal Debt-to-Asset Ratio (k / j)	27%
m. Total Assets, Farm & Personal (c + j)		\$2,896,163	n. Total Liabilities, Farm & Personal (f + k)	\$855,298
Total Net Worth, Market Value (g + l)		\$2,040,865	Overall Debt-to-Asset Ratio (n / m)	30%

Iowa State University example

<https://www.extension.iastate.edu/agdm/wholefarm/html/c3-20.html>

Both Methods use Both Methods

Farm Asset	Cost Basis	Market Basis
Raised grain and feeder livestock	Market	Market
Purchased grain and feeder livestock	Min of Cost & Market	Market
Accounts Receivable	Cost	Cost
Prepaid Expenses	Cost	Cost
Investment in crops growing in the field	Cost	Cost
Purchased breeding livestock	Cost	Market
Raised breeding livestock	Cost or Base Value	Market
Machinery, equipment, buildings, land	Cost	Market

Grain/Livestock Inventories and Crops in the Fields

- Grain in the bin, animals on the lot ready to go, use market basis
 - Exception: Purchased grain/livestock that has gone up in value, then use cost if a cost basis balance sheet
- Crops still growing in the field, use cost, since still subject to production risks
 - “Don’t count your chickens before the eggs hatch”

Raised Breeding Livestock

- Cost Basis: supposed to accumulate all costs to get the animal from birth to productive age (and not include these in the income statement), then depreciate this total cost over its useful lifetime just as though purchased it at this price
- Alternative: a fixed base value for each age/type of animal to approximate this cost and its depreciation, won't change with asset market prices

Depreciation

- Annual loss in value of a working asset due to use, wear, aging, and technical obsolescence
- What assets do you depreciate?
 - Useful life > 1 year
 - Useful life can be determined (not unlimited)
- Machinery, equipment, buildings, fences, breeding livestock, perennial crops, irrigation wells, land improvements (wells, drainage)
- Land not depreciated, as has unlimited life

Depreciation: Why Matters

- Farmers track depreciation in asset value for three main reasons
- 1) Taxes: deduct depreciation as a cost of business, subtract from annual income
- 2) Asset “true” value or farm book value: tax depreciation not equal true losses, so track assets for accurate market basis balance sheet
- 3) Insurance: do you want to insure value or replacement cost? Also, some companies depreciate assets for insurance values

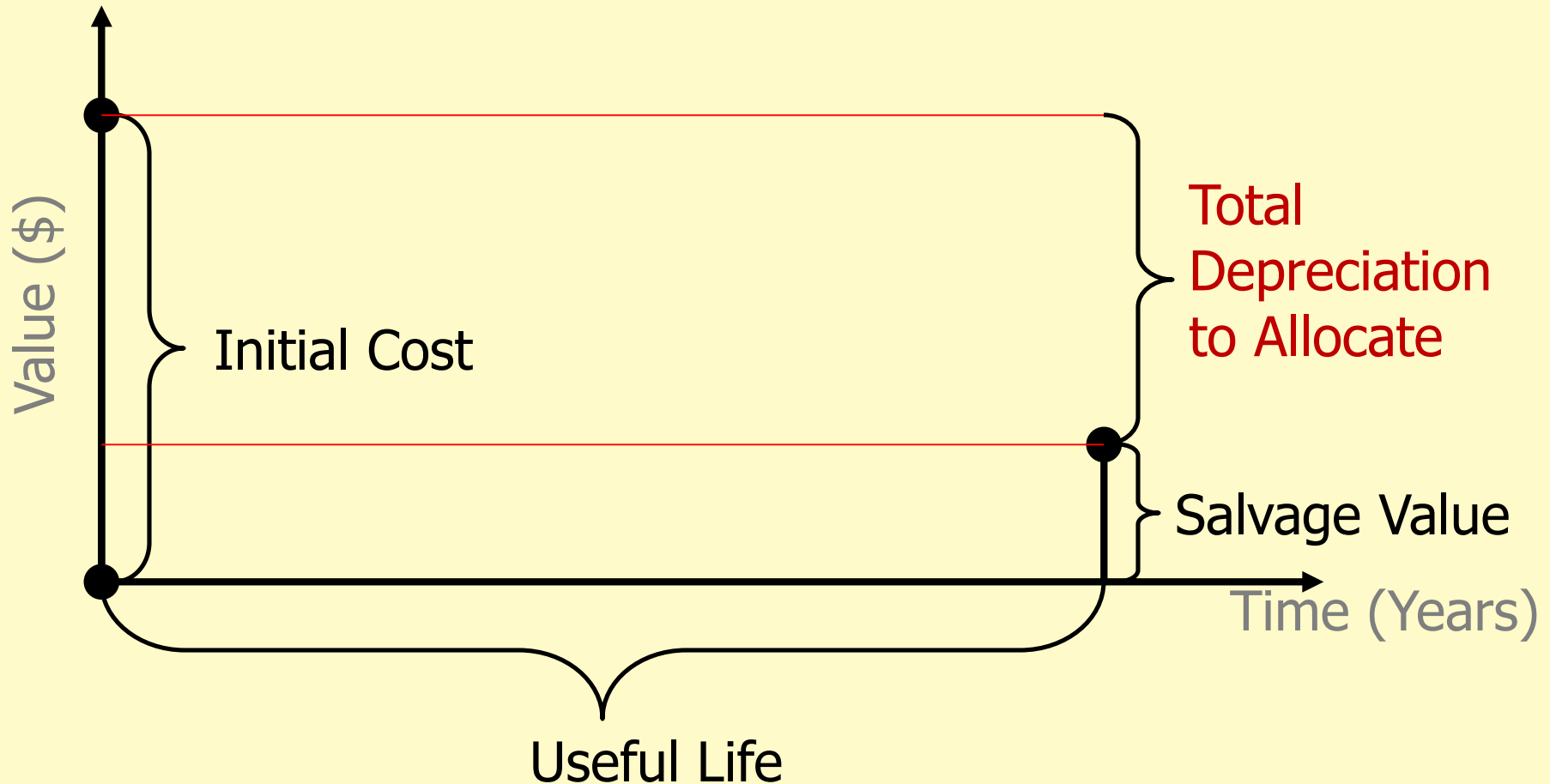
Depreciation Definitions

- Cost: All costs paid for the asset, including price, taxes, delivery and installation fees, expenses to get the asset into use
- Useful Life: Number of years you expect to use the asset in your business
- Salvage Value: Expected market value at end of useful you assigned; zero if you will use it until worn out and has no scrap or junk value at end

Depreciation Intuition

- Want to allocate the initial cost of long term asset across the useful life you give it
- $\text{Cost} - \text{Salvage Value}$ is asset's total depreciation over its Useful Life—How much do you assign to each year?
- Several formulas make assumptions and estimate annual depreciation, none is correct for all assets in all situations

Graphics of Depreciation

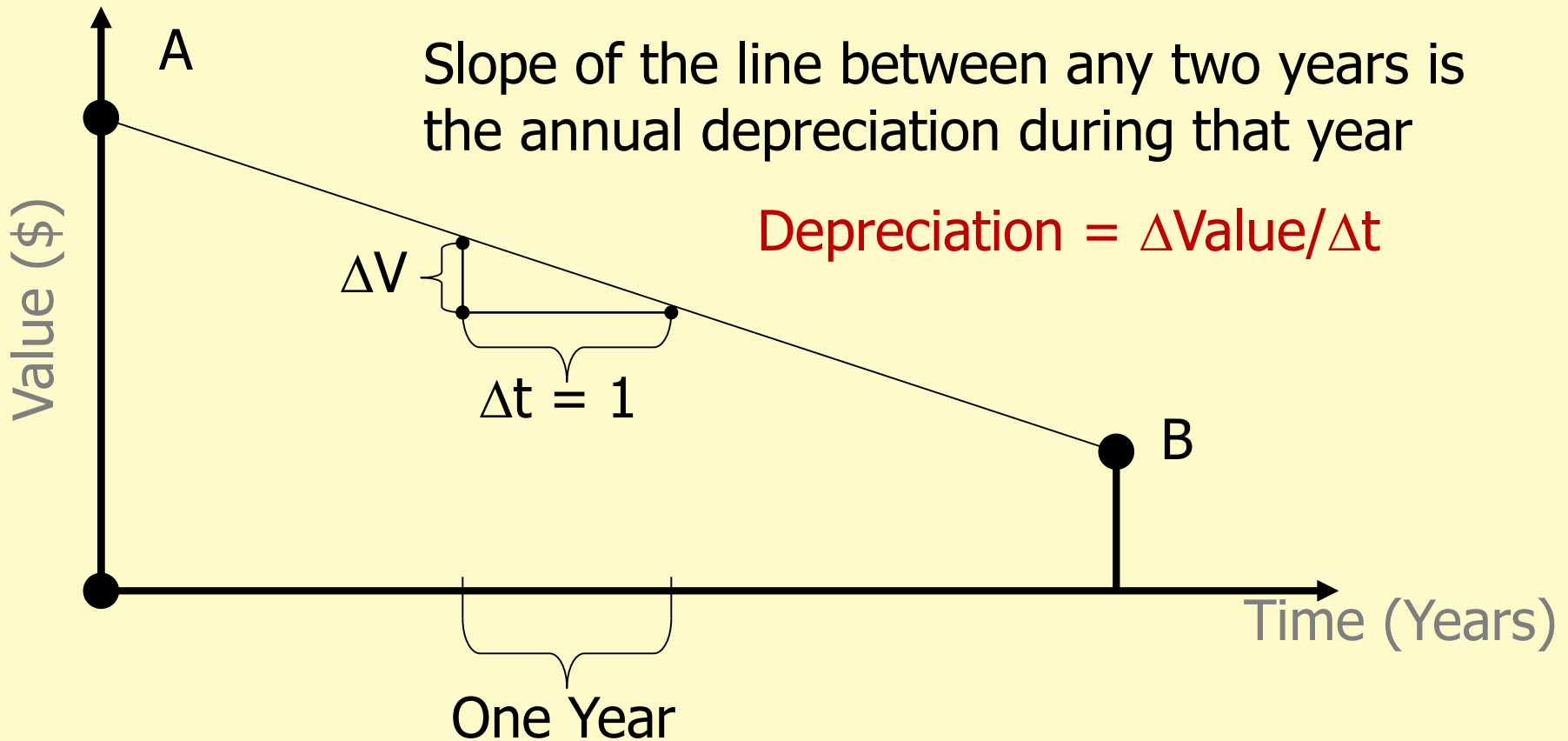


Graphics of Depreciation

Use a mathematical formula to describe how to get from Point A to Point B

Slope of the line between any two years is the annual depreciation during that year

$$\text{Depreciation} = \Delta \text{Value} / \Delta t$$



Straight Line Depreciation

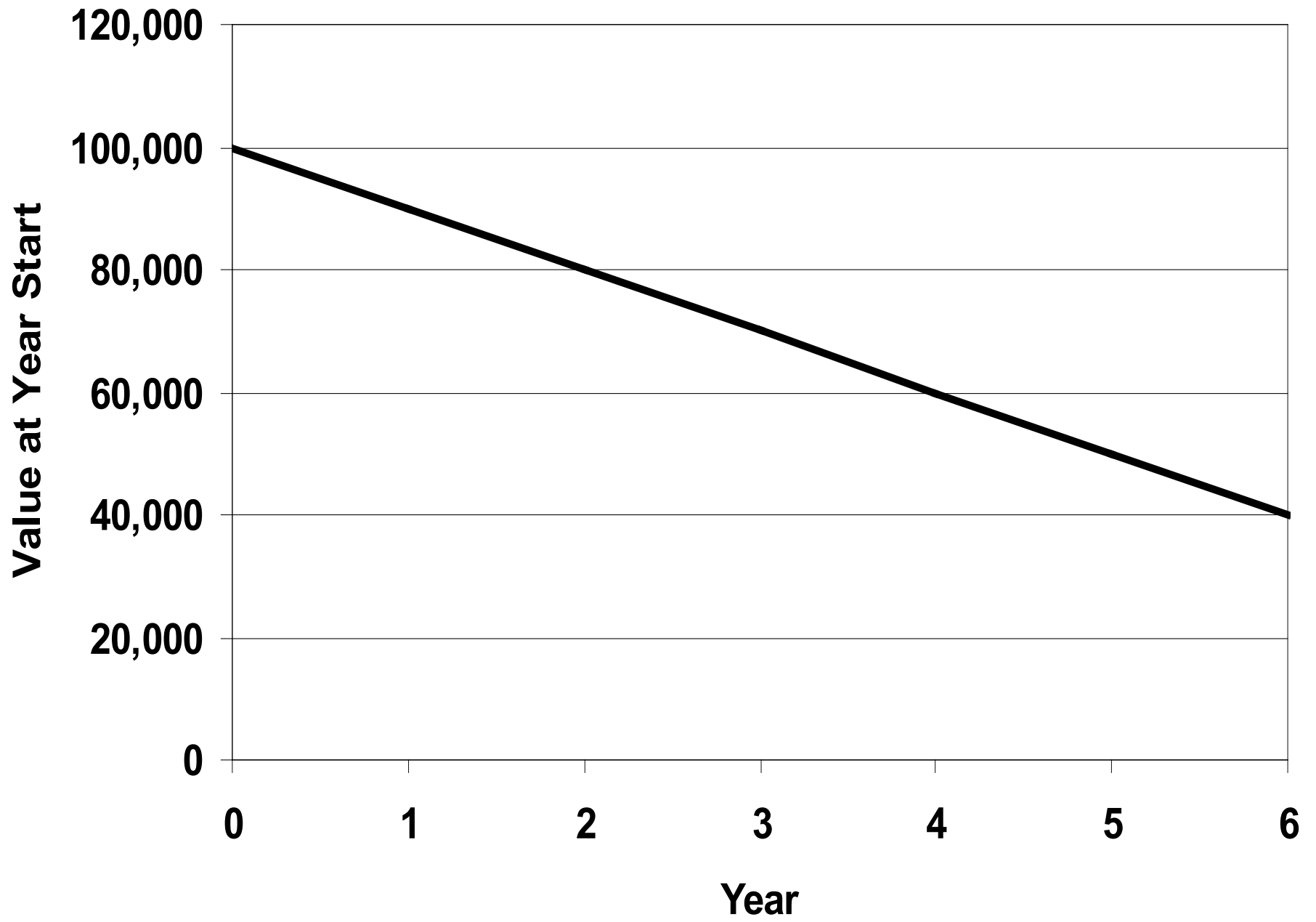
- Draws a straight line between beginning and ending values, constant depreciation each year
- Annual Depreciation
= (Cost – Salvage Value)/Useful Life
- Alternative: Express as a depreciation rate
- Annual Depreciation
= (Cost – Salvage Value) x R_{SL}
 $R_{SL} = 1/\text{Useful Life} = \text{Depreciation Rate}$
Example: $R_{SL} = 1/10 = 0.10 = 10\%$
10% annual depreciation rate

Straight Line Depreciation Example 1

- \$100,000 machine, use for 6 years and expected salvage value of \$40,000
- Annual Depreciation =
$$(\$100,000 - \$40,000)/6 = \$10,000$$
- $R_{SL} = 1/6 = 0.167 = 16.7\%$
- Annual Depreciation =
$$(\$100,000 - \$40,000) \times 16.7\% = \$10,020$$

Straight Line Depreciation Example 1

Year	<u>Value At Year Start</u> Beginning Basis	Depreciation	<u>Value At Year End</u> Ending Basis
1	100,000	10,000	90,000
2	90,000	10,000	80,000
3	80,000	10,000	70,000
4	70,000	10,000	60,000
5	60,000	10,000	50,000
6	50,000	10,000	40,000



Straight Line Depreciation Example 2

- \$100,000 machine, use for 5 years and completely depreciate (\$0 salvage value)
- Annual Depreciation =
$$(\$100,000 - \$0)/5 = \$20,000$$
- $R_{SL} = 1/5 = 0.20 = 20\%$
- Annual Depreciation = \$100,000 x 20% = \$20,000 or simply purchase price x 20%

Straight Line Depreciation Example 2

Year	<u>Value At Year Start</u> Beginning Basis	Depreciation	<u>Value At Year End</u> Ending Basis
1	100,000	20,000	80,000
2	80,000	20,000	60,000
3	60,000	20,000	40,000
4	40,000	20,000	20,000
5	20,000	20,000	0

Think Break #13

- You buy a piece of equipment for \$70,000 with a useful life of 3 years and expected salvage value of \$10,000
- What is the Straight Line depreciation for the second year?

Declining Balance

- Depreciation = constant percentage of the asset's current basis
 - Not (cost – salvage value)
- Depreciation = Current Basis $\times R_{DB}$
- R_{DB} = Declining Balance Depreciation Rate
- Declining Balance: \$ value of depreciation decreases each year, though constant annual % depreciation rate

Declining Balance

- Declining Balance Depreciation Rate R_{DB} usually a multiple of the Straight Line Depreciation Rate $R_{SL} = 1/\text{Useful Life}$
- $R_{DB} = 2 \times R_{SL}$, is Double Declining Balance or 200% Declining Balance
- Also see 1.75/175%, 1.50/150% and 1.25/125% declining balance
- Depreciation for taxes uses declining balance

Double Declining Balance Example

- \$100,000 machine, use for 6 years and expected salvage value of \$40,000
- Double Declining Balance depreciation rate
 - $R_{SL} = 1/6 = 16.67\%$
 - $R_{DB} = 2 \times R_{SL} = 2/6 = 2 \times 16.67\% = 33.3\%$
 - Asset loses 33% of its initial value during year
- 1st Year DDB Depreciation is
 $\$100,000 \times 1/3 = \$33,333$

Double Declining Balance Example

Year	Current (Beginning) Basis	Calculation	Depreciation	Ending Basis
1	100,000	$100,000 \times 33\%$	33,333	66,667
2	66,667	$66,667 \times 33\%$	22,222	44,444
3	44,444	$44,444 \times 33\%$	14,815	29,630
4	29,630	$29,630 \times 33\%$	9,877	19,753
5	19,753	$19,753 \times 33\%$	6,584	13,169
6	13,169	$13,169 \times 33\%$	4,390	8,779

Double Declining Balance Example

Year	Current (Beginning) Basis	Depreciation	Ending Basis
1	100,000	33,333	66,667
2	66,667	22,222	44,444
3	44,444	14,815	29,630
4	29,630	9,877	19,753
5	19,753	6,584	13,169
6	13,169	4,390	8,779

Problem: Basis can fall below salvage value

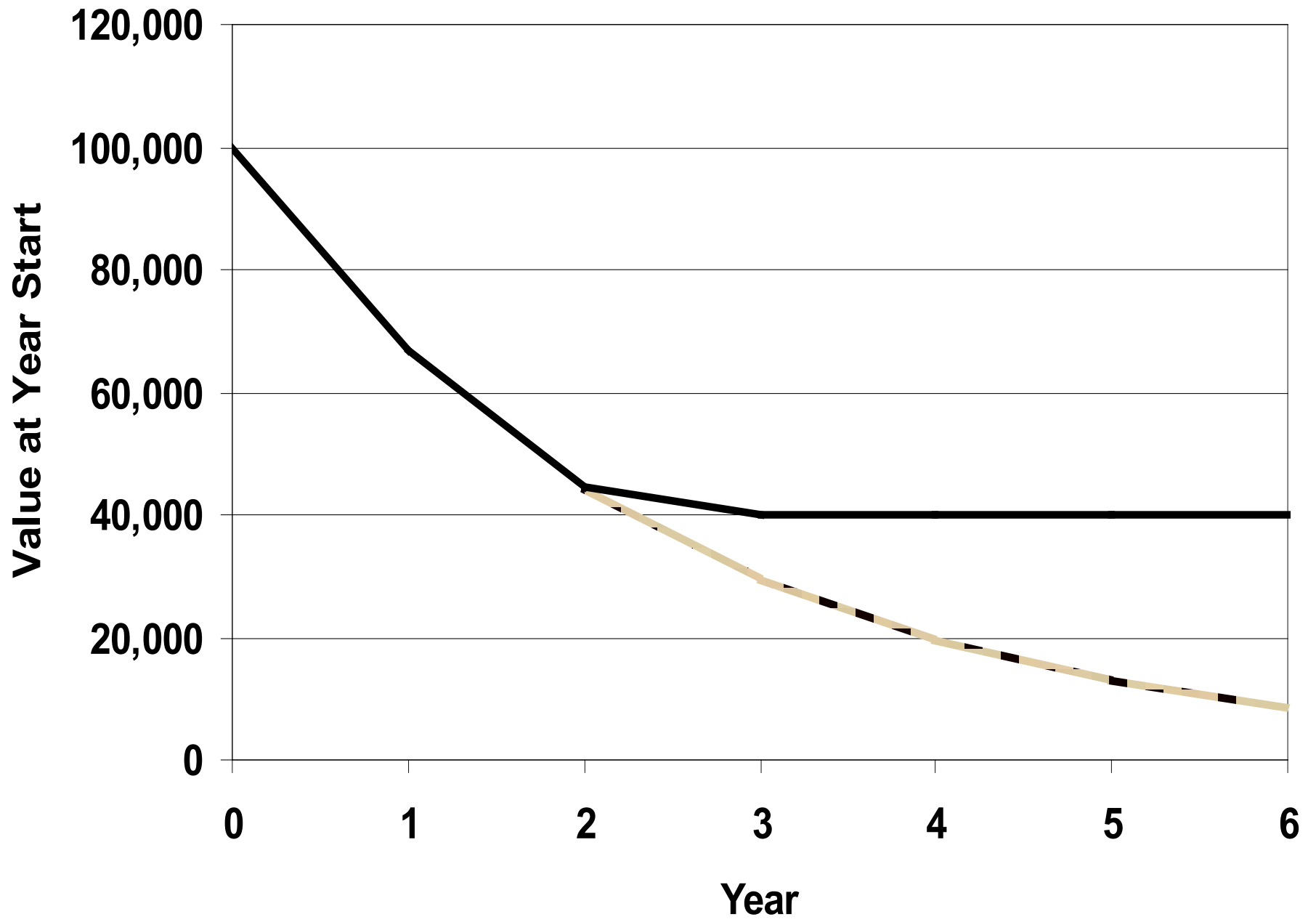
Potential Problems with Double Declining Balance

- Assets with positive salvage value, basis can fall below salvage value
 - Fix: Stop depreciation at salvage value
- Assets with zero salvage value, basis never reaches zero
 - Fix 1: Switch to straight line after a set time
 - Fix 2: Take remaining value in last year

Double Declining Balance Example

(Salvage value = \$40,000)

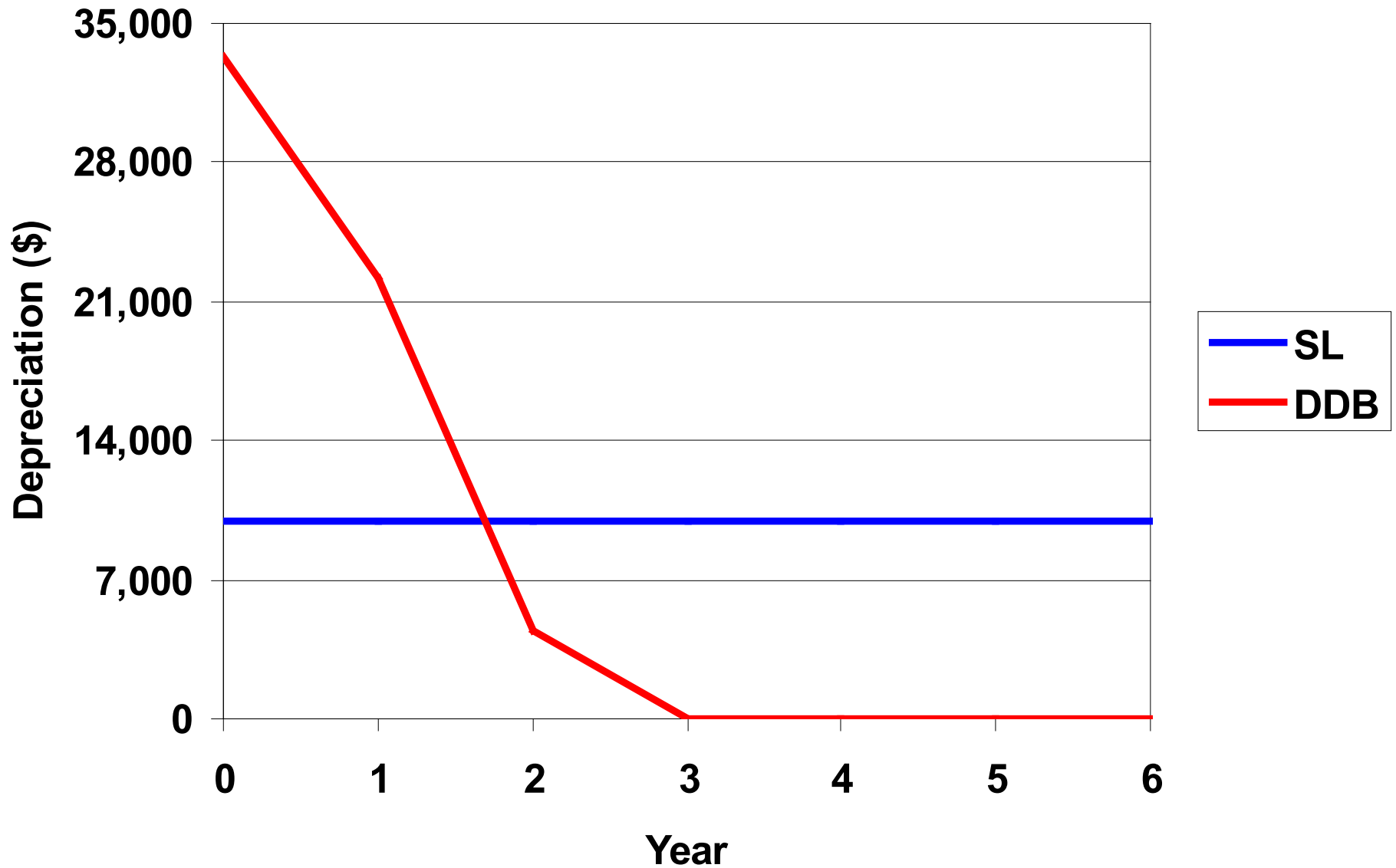
Year	Beginning Basis	Depreciation	Ending Basis
1	100,000	33,333	66,667
2	66,667	22,222	44,444
3	44,444	4,444	40,000
4	40,000	0	40,000
5	40,000	0	40,000
6	40,000	0	40,000



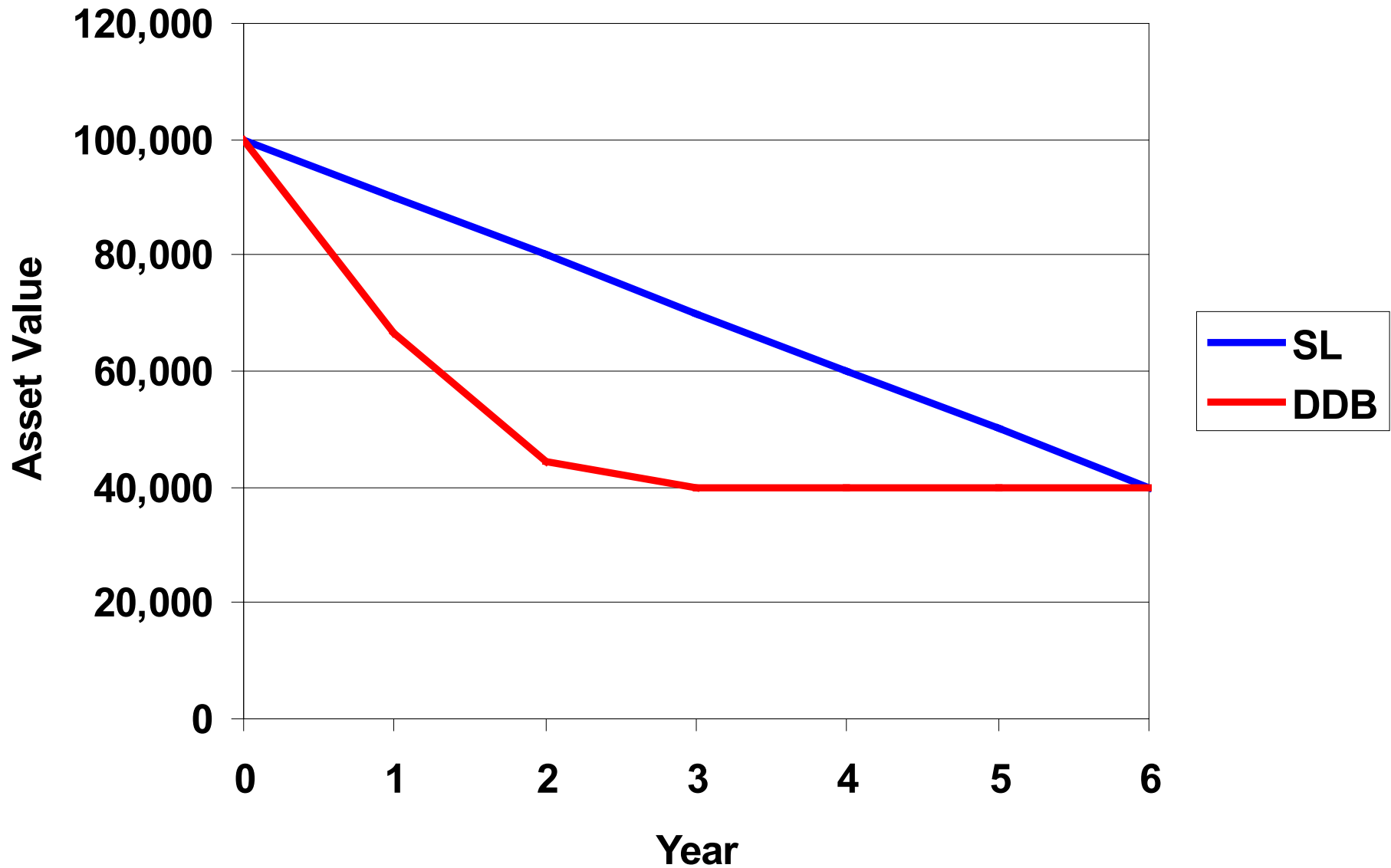
Compare the Two

- Straight Line Depreciation
 - Slowest depreciation and easy to use
 - Finishes at the salvage value without any adjustments
- Declining Balance
 - Faster depreciation than straight line, which better matches some assets' actual depreciation
 - It has to be adjusted to finish at the salvage value

Depreciation Graphics



Asset Value Graphics



Think Break #14

Machine costs \$7000 with a useful life of 3 years and salvage value of \$1000

- 1) What is the double declining balance depreciation for the 1st year?
- 2) What is machine's ending basis in 1st year?
- 3) What is the double declining balance depreciation for the 2nd year?
- 4) What is machine's ending basis in 2nd year?

Depreciation and Taxes

- US tax code has rules and options for depreciating business assets, including those used by farmers
- MACRS: Modified Accelerated Cost Recovery System
- Three methods used: 200% DB, 150% DB, and Straight Line
 - Depends on asset type
 - Sometimes you get to choose
 - DB: Switches to SL to fully depreciate asset

Depreciation and Taxes

- Determine asset's basis (called tax basis)
 - Basis adjusted for several reasons, such as improvements made, damage, etc.
- Calculate depreciation as a % of initial tax basis, which usually equals initial purchase price
 - % taken from a table
 - Tax tables assume zero salvage value
- Deduct depreciation from your taxable income (so you pay lower taxes!)
- Tax basis \neq true value or your book value

Tax Depreciation Example

- IRS Publication 946: “How to Depreciate Property”
 - Rules apply as to how many years you can depreciate certain types of property
 - Breeding livestock, machinery/equipment: 5 years
 - Grain bins, fences, land improvements: 7 years
 - Buildings and tree/vine: 10 years
 - Land improvements: 15 years

Tax Depreciation Example

- Half-year or mid-quarter convention
 - Depending on when purchased during year, can only take part of annual depreciation in first year and again in last year
 - Example of Half-Year Convention
 - Say you have a 5 year asset, you can take half of year's depreciation in year 1, full year depreciation in years 2, 3, 4 and 5 and another half year depreciation in year 6

Three-Year Example for a \$10,000 Asset, Using Tax Table A-1

Year	Depreciation Rate from Tax Table	Depreciation	Remaining Tax Basis
1	33.33%	\$3,333	\$6,667
2	44.45%	\$4,445	\$2,222
3	14.81%	\$1,481	\$741
4	7.41%	\$741	\$0

Depreciation each year is the Purchase Price times the Rate from the tax table. Notice rates add to 100%, which implies take full value over "tax life" of the asset.

Depreciation and Taxes

- Section 179: Allows taking a large amount of depreciation in year purchase asset
 - Way to really reduce income (and so taxes)
 - Buy equipment/building and write full cost off as a cost of business in that year
 - The ending basis of asset can be zero in first year
- Many farmers do this in years they make more money than usual

Depreciation and Taxes

Depreciation Recapture: Form 4797

- Depreciation Recapture: When sell an asset, if the sales price differs from the tax basis, file Form 4797
- If sale price $>$ remaining tax basis: claim extra as ordinary income and pay income taxes
- If sale price $<$ remaining tax basis: claim extra depreciation and reduce ordinary income and income taxes
- Eventually the government gets its taxes if you “over depreciate” an asset via tax laws (e.g., Section 179)

Depreciation and Taxes

- Main Point: Tax depreciation not the same as “real” depreciation
 - Section 179 depreciation really throws it off
- Businesses & farms: some keep separate records
 - Tax depreciation and tax basis records
 - Can differ between federal and state
 - Book value for farm balance sheet for farm’s “real” value for loan applications
 - Records of asset values for insurance purposes
 - Can create complicated farm records: hire accountant

Summary

- Explained concept of a balance sheet
 - Current and Non-current Assets
 - Current and Non-current Liabilities
 - Equity: what balances the sheet
- How to value assets: Cost or Market basis
- How to depreciate assets
 - Straight Line or Declining Balance methods
 - Taxes and depreciation
- Next Section: **What do you do with a balance sheet?**