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Agricultural & Applied Economics  
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Laura Schechter  
University of Wisconsin, Madison

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## EMPLOYMENT

- UW Madison, Agricultural & Applied Economics and Economics*: Professor, 2018-Present.  
*UW Madison, Center for Demography and Ecology*: Faculty Affiliate, 2008-Present.  
*UW Madison, Agricultural & Applied Economics and Economics*: Associate Professor, 2011-2018.  
*Yale, Economics*: Visiting Associate Professor, 2014-2015.  
*Michigan State University, Economics*: Assistant Professor, 2010-2011.  
*UW Madison, Agricultural & Applied Economics*: Assistant Professor, 2005-2011.

## DEGREES

- Ph.D. University of California Berkeley, Agricultural & Resource Economics, 2005.  
M.Sc. University of California Berkeley, Agricultural & Resource Economics, 2000.  
B.A. University of California Berkeley, Development Studies (Spanish minor), 1996.

## EDITORIAL POSITIONS

- 2017 - 2019: *Journal of Economic Behavior and Organization* - Co-Editor.  
2017 - 2020: *Economic Journal* - Associate Editor.  
2016 - 2019: *American Journal of Agricultural Economics* - Associate Editor.  
2011 - 2016: *Journal of Economic Behavior and Organization* - Associate Editor.  
2011 - 2015: *Applied Economic Perspectives and Policy* - Editorial Board.

## PUBLICATIONS

- "Structural Experimentation to Distinguish between Models of Risk Sharing with Frictions in Rural Paraguay," with E. Ligon, 2018. *Economic Development and Cultural Change*, Forthcoming.
- "Subsidies versus Mental Accounting Nudges: Harnessing Mobile Payment Systems to Improve Sanitation," with M. Lipscomb, 2018. *Journal of Development Economics*, 135: 235-254.
- "Receptiveness to Advice, Cognitive Ability, and Technology Adoption," with B.L. Barham, J.-P. Chavas, and D. Fitz, 2018. *Journal of Economic Behavior and Organization*, 149: 239-268.
- "Stability of Social, Risk, and Time Preferences over Multiple Years," with Y. Chuang, 2015. *Journal of Development Economics*, 117: 151-170.
- "Social Networks in Developing Countries," with Y. Chuang, 2015. *Annual Review of Resource Economics*, 7: 451-472.
- "Risk, Learning, and Technology Adoption," with B.L. Barham, J.-P. Chavas, D. Fitz, and V. Ríos Salas, 2015. *Agricultural Economics*, 46(1): 11-24.
- "The Roles of Risk and Ambiguity in Technology Adoption," with B.L. Barham, J.-P. Chavas, D. Fitz, and V. Ríos Salas, 2014. *Journal of Economic Behavior and Organization*, 97: 204-218.
- "Vote-Buying and Reciprocity," with F. Finan, 2012. *Econometrica*, 80(2): 863-881.
- "Motives for Sharing in Social Networks," with E. Ligon, 2012. *Journal of Development Economics*, 99(1): 13-26.

- "Inequality, Reciprocity, and Credit in Social Networks," with A. Yuskavage, 2012. *American Journal of Agricultural Economics, Papers and Proceedings*, 94(2): 402-410.
- "The Apple and Your Eye: Visual and Taste Rank-Ordered Probit Analysis with Correlated Errors," 2010. *Food Quality and Preference*, 21(1): 112-120.
- "Detecting Problems in Survey Data using Benford's Law," with G. Judge, 2009. *Journal of Human Resources*, 44(1): 1-24.
- "To Deceive or Not To Deceive: The Effect of Deception on Behavior in Future Laboratory Experiments," with J. Jamison and D. Karlan, 2008. *Journal of Economic Behavior and Organization*, 68(3-4): 477-488.
- "Theft, Gift-Giving, and Trustworthiness: Honesty is Its Own Reward in Rural Paraguay," 2007. *American Economic Review*, 97(5): 1560-1582.
- "Risk Aversion and Expected-Utility Theory: A Calibration Exercise," 2007. *Journal of Risk and Uncertainty*, 35(1): 67-76.
- "An Empirical Non-Parametric Likelihood Family of Data-Based Benford-Like Distributions," with M. Grendar and G. Judge, 2007. *Physica A: Statistical Mechanics and its Applications*, 380: 429-438.
- "Traditional Trust Measurement and the Risk Confound: An Experiment in Rural Paraguay," 2007. *Journal of Economic Behavior and Organization*, 62(2): 272-292.
- "Measuring Vulnerability," with E. Ligon, 2003. *Economic Journal*, 113(486): 95-102.

#### **WORKING PAPERS**

- "Government Decentralization Under Changing State Capacity: Experimental Evidence from Paraguay," with E. Dal Bó, F. Finan, and N.Y. Li, 2018.
- "The Network Architecture of Reciprocated Versus Unreciprocated Sharing," with A. Yuskavage, 2011.
- "Evaluating Different Approaches to Estimating Vulnerability," with E. Ligon, 2004. World Bank, Social Protection Discussion Paper No. 0410.

#### **WORK IN PROGRESS**

- "Sustainable Intermediation: Using Market Design to Improve Sanitation Provision," with J.-F. Houde, T. Johnson, and M. Lipscomb.
- "Learning to Bid in Procurement Auctions: Sanitation Services in Senegal," with J.-F. Houde, T. Johnson, and M. Lipscomb.
- "Spillovers without Social Interactions in Urban Sanitation," with J. Deutschmann, M. Lipscomb, and S.J. Zhu.
- "Using Market Mechanisms to Improve Sanitation: Lessons from the Implementation of an Auction Platform in Senegal," with J. Deutschmann, J. Gars, S. Griffith, J.-F. Houde, T. Johnson, M. Lipscomb, M. Mbeguere, S. Nehrling, and S.J. Zhu.
- "Vote Buying and Networks: Information, Enforcement or Both?," with F. Finan and H.A. Larreguy.
- "The Impact of a Temporary Gender Imbalance: Repercussions of the War of the Triple Alliance in Paraguay," with J. Alix-Garcia, F. Valencia Caicedo, and S.J. Zhu.

#### **WRITE-UPS IN THE (NOT SO) POPULAR PRESS OR PODCAST COVERAGE**

- "Using Mobile Money to Improve Access to Sanitation Services in Dakar," November 12, 2018. *VoxDev*.

- "Decentralisation under Changing State Capacity: Experimental Evidence from Paraguay," August 10, 2018. *VoxDev*.
- "The Poop Cartel," July 25, 2018. *Planet Money*, Episode 855.
- "Senegal's Innovations in Sanitation Offer the World a Way Forward," March 1, 2017. *allAfrica*.
- "Senegal Turns to Sewage in Bid to Meet Renewable Goals," Oct 23, 2015. *Reuters*.
- "'We Want to Turn Poo into Gold': How SMS is Transforming Senegal's Sanitation," Aug 12, 2015. *The Guardian*.
- "Desludging Dakar," 2015. *On Wisconsin Magazine*, Spring.
- "Figuring the Net Worth of Trust," 2007. *Grow: Wisconsin's Magazine for the Life Sciences*, 1(1): 27.
- "Young Guns: 5 Hot Minds in Economics," 2006. *Yale Economic Review*, 3(1): 30-37.
- "To Deceive or not to Deceive? The Economic Consequences of Deception," 2006. *Yale Economic Review*, 3(1): 3.

## RECENT GRANTS

- IFREE, 2018–2019 (\$10,000) (with J. Sydnor and J. van Rijn).
- Graduate School Research Committee Award, University of Wisconsin-Madison, 2018–2019 (\$40,000).
- 3ie, 2016 (\$20,000) (with K. Hughes, S. Janzen, J. Oduol, and E. Tjernström).
- International Growth Centre (IGC), 2015-2017 (\$285,000) (with E. Dal Bó and F. Finan).
- J-PAL Governance Initiative, 2014-2015 (\$50,000) (with E. Dal Bó and F. Finan).
- Graduate School Research Committee Award, University of Wisconsin-Madison, 2013–2014 (\$40,000).
- Gates Foundation, 2011–2015 (\$1,500,000) (with J.-F. Houde and M. Lipscomb).
- USDA-AFRI, 2010–2013 (\$300,000) (with B. Barham and J.-P. Chavas).
- USDA Hatch Grant, 2010–2013 (\$230,000) (with B. Barham and J.-P. Chavas).
- Graduate School Research Committee Award, University of Wisconsin-Madison, 2009–2010 (\$12,000).
- Graduate School Research Committee Award, University of Wisconsin-Madison, 2007–2008 (\$25,000).
- USDA Hatch Grant, 2006–2009 (\$50,000).
- Chronic Poverty Research Centre Grant, 2006 (\$50,000) (with M. Carter).
- Graduate School Research Committee Award, University of Wisconsin-Madison, 2006–2007 (\$20,000).
- Small Grant in Behavioral Economics, Russell Sage Foundation, 2006–2007 (\$2,500).
- Small Grant in Behavioral Economics, Russell Sage Foundation, 2002.
- Mini-Grant, Institute of Business and Economic Research, 2002.
- Mini-Grant, Center for International and Development Economics Research, 2002.
- Program in Applied Economics Fellowship, Social Science Research Council, 2001–2002.
- William and Flora Hewlett Foundation Fellowship, 1999–2001.

## AWARDS

- University Housing Honored Instructor award for undergraduate teaching, 2016.
- Taylor-Hibbard award for Excellence in Graduate Teaching, 2016.
- UW Madison Vilas Faculty Mid-Career Investigator Award, 2015-2017.
- "Top 20 most-cited articles" published in the *Journal of Economic Behavior and Organization* 2005-2009, 2010.
- UW Madison Alfred Toepfer Faculty Fellow, 2008-2010.
- Taylor-Hibbard award for Excellence in Graduate Teaching, 2008.
- Phi Beta Kappa, University of California, Berkeley, 1996.
- Truman Scholarship Finalist, 1995.

## TEACHING

*University of Wisconsin, Madison. Agricultural & Applied Economics:*

Undergraduate level 'Economic Problems of Developing Areas'. 2008, 2013, 2016. Undergraduate level 'Growth and Development'. 2005, 2006. Undergraduate level 'Latin American Economic Development'. 2006, 2008, 2009.

PhD level 'Development Economics'. 2006, 2008, 2010, 2012, 2014, 2016, 2017, 2018. PhD level 'Research Colloquium'. 2012, 2013, 2014, 2017.

Department Seminar. 2008, 2009, 2010, 2017, 2018. Development Economics Workshop. 2007, 2008, 2011, 2012, 2015, 2016.

*Yale University. Economics:*

Undergraduate senior seminar 'Social Networks in Development Economics'. 2014.

*Michigan State University. Economics:*

Undergraduate level 'Economic Analysis of Latin America'. 2010.

PhD level 'Growth, Development, and Human Resources'. 2010.

*University of California, Berkeley. Agricultural & Resource Economics:*

PhD level 'Math for Economists'. 2003.

## WORK EXPERIENCE

*World Bank:* Short Term Consultant for Peter Lanjouw, 2004.

*World Bank:* Summer Intern for Steve Knack and Vinaya Swaroop, 2001.

*Peace Corps, Paraguay:* Agricultural Extensionist, 1996–1998.

## CONFERENCE PRESENTATIONS

2016-2017: ASSA in Chicago, MIEDC at UW Madison.

2014-2015: SITE at Stanford.

2013-2014: ASSA in Philadelphia.

2011-2012: MIEDC at University of Minnesota.

2010-2011: ASSA in Denver.

2009-2010: BREAD Verona-Trento Summer Workshop.

2008-2009: BREAD at Duke, MIEDC at U of Minnesota.

2007-2008: MIEDC at UW Madison, SITE at Stanford.

2006-2007: BREAD at Yale, CPRC in Manchester, ESA in Tucson.

2005-2006: NEUDC at Brown.

2003-2004: NEUDC at Yale.

## INVITED SEMINARS

2018-2019: Georgetown, Purdue (Ag Econ), Trinity College Dublin, UI Urbana-Champaign (Ag Econ), Universidade Nova de Lisboa, UW Madison (Center for Demography and Ecology) (includes upcoming).

2017-2018: Inter-American Development Bank, University of Minnesota (Ag Econ).

2016-2017: George Mason University, University of Toronto.

2015-2016: Oxford, University of Maryland (Ag Econ).

2014-2015: University of Connecticut, University of Houston, Wesleyan, Yale.

2013-2014: IFPRI, UW Madison (Education Sciences).

2012-2013: UI Urbana-Champaign (Ag Econ), University of Washington, UW Madison (Psychology).

2011-2012: Bocconi, Institute for International Economic Studies (IIES), Stockholm School of Economics, World Bank DECRG.

2010-2011: Northwestern, UN Lincoln (Ag Econ).

- 2009-2010: Michigan State University, Paris School of Economics, Toulouse School of Economics, University of Chicago Harris School (Public Policy), University of Michigan, UW Madison (Political Science).
- 2008-2009: Dartmouth, Princeton, University of Maryland, UW Madison (Center for Demography and Ecology), Yale.
- 2007-2008: Duke, Ohio State (Ag Econ), Texas A&M (Ag Econ), University of Maryland.
- 2006-2007: Purdue (Ag Econ).
- 2005-2006: Iowa State (Ag Econ), UW Madison (Sociology), World Bank, Yale.
- 2004-2005: Brandeis, Carnegie Mellon (Social and Decision Sciences), Harvard (Kennedy School), Middlebury, NC State (Ag Econ), Simon Fraser, UC Irvine, University of Maryland (Ag Econ), UW Madison (Ag Econ), Williams.

## OTHER INFORMATION

### Languages

English (native), Spanish (fluent), Guarani (fluent), and Mandarin Chinese (basic).

### Referee

*AEJ: Applied Economics, AEJ: Economic Policy, AEJ: Microeconomics, Agricultural Economics, Alaska EPSCoR, American Economic Review, American Journal of Agricultural Economics, Canadian Journal of Agricultural Economics, Choices, Contemporary Economic Policy, Economic Development and Cultural Change, Economic Inquiry, Economic Journal, Economics Letters, Empirica, Environmental & Resource Economics, ESRC, European Economic Review, Experimental Economics, Health Economics, International Economic Review, International Economics and Economic Policy, Journal of African Economies, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Environmental Economics and Management, Journal of Human Resources, Journal of International Development, Journal of Political Economy, Journal of Public Economics, Journal of the Association of Environmental and Resource Economists, Journal of the European Economic Association, Labour Economics, Land Economics, National Science Foundation, Nature Communications, Quarterly Journal of Economics, Quarterly Journal of Political Science, Quarterly Review of Economics and Finance, Research Grants Council of Hong Kong (RGC), Review of Economic Studies, Review of Economics and Statistics, Scandinavian Journal of Economics, Southern Economic Journal, SSHRC, United States - Israel Binational Agricultural Research and Development Fund (BARD), USAID BASIS CRSP, USDA Hatch Grant, World Bank Research Proposal, World Bank Economic Review, World Development.*

### Outside Service

Midwest International Economic Development Conference Organizing Committee, MWIEDC 2007-?.  
Abstract Reviewer for Behavioral and Institutional Economics Section, AAEA 2018, 2017, 2016, 2015.  
Female Mentor, CSWEP Mentoring Program at CeMENT workshop, ASSA 2017.  
Female Mentor, CSWEP Mentoring Program at CeMENT workshop, ASSA 2014.  
Abstract Reviewer for Experimental Economics Section, AAEA 2013.  
Chair of Selected Papers and Posters Committee, AAEA 2010-2011.  
Selected Papers and Posters Committee Member, AAEA 2008-2010.  
Topic Leader for International Development Section, AAEA 2008.

### University Committees and Service

Wisconsin Model United Nations Faculty Advisor, UW Madison 2017-?.  
Truman Scholarship Nominating Committee, UW Madison 2015-2018.  
Curriculum Committee Chair, Department of Agricultural & Applied Economics, UW Madison 2017-2018, 2012-2014.

Curriculum Committee, Department of Agricultural & Applied Economics, UW Madison 2015–2016.  
Personnel Committee, Department of Agricultural & Applied Economics, UW Madison 2016–2017,  
2007–2008.

Graduate Committee, Department of Agricultural & Applied Economics, UW Madison 2015–2016,  
2011–2012, 2009–2010, 2008–2009, 2005–2006.

Computer Committee, Department of Economics, MSU 2010–2011.

International Committee, College of Agricultural and Life Sciences, UW Madison 2008–2009.

Undergraduate Committee, Department of Agricultural & Applied Economics, UW Madison 2006–2007.

Admissions Committee, Department of Agricultural & Resource Economics, UC Berkeley 2003–2004.

**Past Ph.D. Advisees and First Placements- Major advisees only**

Jared Gars, OECD, 2018.

Srinivasan Vasudevan, American Institutes for Research, 2017.

Mitch Morey, American Institutes for Research, 2015.

Hillary Caruthers, Lawrence University, 2013.

Benjamin Schwab, IFPRI, 2011.

Jeremy Weber, USDA Economic Research Service, 2010.